Life Insurance

Life Insurance provides a measure of financial security for your family with a tax-free lump sum payment to your beneficiary if you die.

A refund of premiums is paid if claims and expenses are less than total premiums collected in a year.

Your coverage is also portable. If you move outside Manitoba and maintain affiliation with Doctors Manitoba, you may:
- continue your life insurance coverage as long as you pay the premiums
- increase coverage as long as you are a resident of Canada or the United States
- Member Life Insurance

Why Life Insurance?

Life insurance is an important way to protect your family's financial security by:
- protecting your family's standard of living
- meeting your outstanding mortgage, debts, expenses, taxes, etc.
- meeting final expenses

How Much Do You Need?

If you don't have dependents, you need sufficient coverage to settle debts and final expenses.

If you have dependents, you need considerably more coverage. A rule of thumb is coverage for at least five times earnings and even more if you have a young family and a substantial mortgage.

You need enough insurance to:
- pay off the mortgage, debts and final expenses, and
- generate investment earnings to replace your after tax income without eating into the proceeds.

Insurance proceeds of $1,000,000 at 5% interest would replace a $50,000 income (before taxes). If the proceeds are required for daily living expenses, they will at some time run out and your family would then have to reduce other assets to provide support.

Also consider that inflation will erode the value of the insurance over time.

Type of Insurance

The term insurance provided by this program provides maximum coverage for minimum cost, since only insurance is involved.
Other forms of insurance provide cash values or savings components in addition to insurance, and of course cost substantially more. Cash value insurance is generally an ineffective form of investment when compared to other types of investments.

**Term Life Insurance**

- coverage available in units of $7,000, to a maximum of 364 units ($2,548,000)
- at age 65: units reduce to $3,500, to a maximum of 364 units ($1,274,000)
- at age 70: units reduce to $2,100, to a maximum of 10 units ($21,000)
- **Evidence of Good Health** is required, unless purchased as a Resident through the PARIM program.
- any physician paying dues to Doctors Manitoba is eligible to participate; program available only to Doctors Manitoba members and affiliates

**Dependent Life Insurance**

You must participate in the member Term Life Insurance plan to be eligible to purchase dependent insurance.

**Plan A (Basic Plan)**

- $11,000 coverage for your spouse
- $5,500 coverage for each dependent child
- spouse must provide evidence of good health

**Plan B (Spouse's Insurance)**

- spouse's age 64 and younger - purchase units of $7,000 to a maximum of 364 units ($2,548,000)
- spouse's age 65 to 69 - units reduced to $3,500
- spouse's at age 70 - coverage terminates
- spouse must provide evidence of good health for all amounts elected

**General Information**

**Effective Date of Insurance** (the date coverage takes effect) is the date the insurance company approves the application.

**Changes in Coverage Amounts** (increases in coverage) take effect once the insurance company approves evidence of good health. Decreases in coverage due to age take effect on the policy anniversary date (January 1) next following the change in age.

You may cancel your coverage at any time by providing written notice to Doctors Manitoba. Coverage ceases at the end of the period for which premiums have been paid.
Limitation
No benefit is paid for death as a result of suicide within 24 months of the effective date of your coverage.

Conversion Privilege
If you are no longer eligible for term life insurance under this policy and you are under age 65,
- your coverage will continue for 31 days, and
- during this 31 days, you may convert up to $200,000 of your coverage to an individual policy without evidence of good health.

You may also convert your Spouse's Insurance (Plan B). Dependents' Insurance (Plan A) may be converted for your spouse only, provided your spouse is not yet age 65.

Waiver of Premium
If you become totally and continuously disabled for a period of six months before age 65, premiums will be waived and your coverage will continue at no cost to you until you recover, die or reach age 75, whichever occurs first.

Third Party Ownership
If it is beneficial for estate planning purposes, you may assign ownership of your term life insurance to a third party.

Cancellation
The insurer can't cancel your coverage as long as the master policy is in force and premiums are paid when due.

Termination of Insurance
All insurance terminates on the earliest of the date:

- January 1 after or coincident with your 75th birthday
- any required premium is due and unpaid
- the policy is discontinued
- you are no longer affiliated with Doctors Manitoba
- you enter the armed forces on full-time active duty

In addition, Dependents' Insurance (Plan A and B) terminates on the earliest of the date:

- January 1 after, or coincident with, the date your dependent ceases to meet the definition of eligible dependent
- your dependent enters the armed forces on full-time active duty
- your insurance under this policy terminates

If you die and premiums are paid, Dependents' Insurance is continued until the end of the policy year in which you died.
Definitions

Age means the age as of January 1st of each year (the policy anniversary date).

Dependent means your spouse and dependent children.

Spouse is:
- your legal partner through a religious or civil marriage ceremony or
- the person who lives with you and is publicly represented as your spouse

Dependent children are your:
- unmarried children under age 18 (or under age 25 if enrolled as a full time student in an accredited college or university) who are principally dependent on you for support and maintenance
- children of any age who are dependent on you for support and maintenance because of a physical or mental infirmity

Cost of Premiums

Member Life Insurance and Spouse's Insurance (Plan B)

The cost of the member's Term Life Insurance and Spouse's Insurance (Plan B) depends on your age and smoking status, or your spouse's age and smoking status. For cost information, please contact:

- Mark Venton, Doctors Manitoba, at (204) 985-5846, or
- Gord Brennan, Doctors Manitoba's Authorized Representative, at (204) 985-1140.

These premiums are age banded rather than level premiums. This means you pay in today's dollars for today's risk. With level premiums, the cost at older ages is transferred to the younger ages, typically when you can least afford the cost. Rather than having you overpay at the younger ages, the Doctors Manitoba program uses the more cost effective five year age banding method, where you pay the premium for the risk at your actual age.

Retail sales taxes are calculated based on the premiums applicable to those members of Doctors Manitoba who reside and/or report for work in Manitoba, Ontario and Quebec.

Evidence of Good Health

Evidence of good health is required for member Term Life Insurance (except for approved exercised Future Insurance Options) and Spouse's Life Insurance. Coverage takes effect upon approval by the insurance company. Evidence of good health is not required for insurance purchased by Residents through the PARIM program.
A full medical may be required, depending on your age and the amount of coverage requested.

<table>
<thead>
<tr>
<th>Age</th>
<th>$0 - $250,000</th>
<th>$250,001 - $350,000</th>
<th>$350,001 - $500,000</th>
<th>$500,001 - $1,000,000</th>
<th>$1,000,001 &amp; up</th>
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<tr>
<td>51 - 60</td>
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<td>vitals/blood/ecg</td>
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<tr>
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<tr>
<td>66 and over</td>
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<td>vitals/blood</td>
<td>vitals/blood</td>
<td>vitals/blood/ecg/APS</td>
</tr>
</tbody>
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** GWL may request paramedical if they have not had a full examination in the last 2 years. You will be contacted regarding arrangements for a blood chemistry profile upon receipt of your application. Great-West Life pays for medical examinations and blood chemistry profiles.

How to Apply and Claim

How to Apply

Contact Doctors Manitoba to apply for coverage. Call Mark Venton at (204) 985-5846 or Gord Brennan at (204) 985-1140.

Evidence of good health will be required, except for exercised Future Insurance Options (if you qualify). Evidence of good health is not required for insurance purchased by Residents through the PARIM program. See Evidence of Good Health for information on Medical Requirements.

Coverage takes effect upon approval by the insurance company.

Forward the following items to Doctors Manitoba office:
- completed application forms (available in the Forms Library on the Doctors Manitoba website doctorsmanitoba.ca)
- premium cheque payable to Doctors Manitoba

If you apply part way through the year, premiums are pro-rated based on the number of full months remaining in the calendar year. Payments can also be made by pre-authorized deductions from your bank account.

How to Make a Claim

In the event of death or disability, contact Doctors Manitoba to make a claim.